ABOUT ME

UMAIR ZAFFAR

Founder & CEO, sifamo GmbH | AI Expert

www.umairzaffar.com | www.sifamo.com | www.sifamo.ai

Welcome

I am Umair,

SPEAKER, IT ARCHITECT & AI EXPERT

Technical founder of sifamo GmbH. I build the control layer that lets banks, insurers and public authorities run AI in production and pass the audit.

Introducing

ABOUT ME

Founder & CEO of sifamo GmbH, a 28-person AI consultancy for regulated industries in Berlin and Frankfurt, bootstrapped since 2019. Enterprise architect with 10+ years for Bosch, DHL, German Government, Zurich and VGH. Focus: AI governance, the EU AI Act and keeping AI controllable in production.



Umair Zaffar
Founder & CEO, sifamo GmbH

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From 2 to 28 people and from €0.3m to €2.5m+ revenue in seven years, without outside capital. AI governance for regulated industries is the core business.

28

Team members (2026)

50+

Workshops

>25

Keynotes

€2.5M

Revenue 2026, bootstrapped

VISION

To inspire innovation and drive sustainable digital transformation, empowering businesses to thrive in the ever-evolving technological era.



FOCUS AREA

AI governance, the EU AI Act and AI control: putting AI into production in banks, insurers and public authorities.



Keynotes



AI Governance



AI Architecture

EDUCATION

FINAL GRADE: 1.6

This grade represents an excellent performance, close to the highest possible score in Germany, where 1.0 is the best and 5.0 is failing.
Internationally, it is comparable to:

- **USA**: A- to A (GPA 3.7 to 4.0 on a 4.0 scale)
- **UK**: First-Class Honours or Upper Second-Class Honours (1st or 2:1)
- **UAE**: Equivalent to a high distinction in most grading systems."

2013 - 2015

Master of Science

Technical University Berlin
Computer Science

2010 - 2013

Bachelor of Science

Technical University Berlin
Computer Science

Snapshot

PORTFOLIO

With a focus on digital transformation, AI-driven solutions, and state-of-the-art architectures, I have successfully led teams to execute scalable, innovative systems that empower organizations to achieve their goals.

BOSCH

Team-Lead & Lead Architect for more than 2+ years till today

German Government

Digitalization and transformation of Germany's organ donation platform as a Lead Consultant

DHL

Driving DHL's digital transformation by leading innovative, high-impact solutions that redefined global logistics excellence



STUTTGART, GERMANY

BOSCH

2022 - today

Team-Lead & Lead Architect for more than 2+ years till today
Bringing AI to scalability

BOSCH

MINISTRY OF HEALTH

Expert and IT architect as well as developer for the organ donor registry.
Responsible for the design, development, and implementation of secure and efficient digital solutions.

200K+

ACTIVE USERS

One of Germany's most significant projects, showcased innovative technologies, envisioning AI-driven solutions to optimize donor matching in the future

Bundesministerium für Gesundheit

DHL

The digital transformation at DHL, a groundbreaking initiative, leveraged cutting-edge technology to streamline logistics, envisioning AI-powered optimization for global supply chain efficiency.





CONTACT

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> 4000 FOLLOWER | 3500+ CONTACTS